



**LNWS**  
INTERNATIONAL

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# ABOUT US.

Initially established in South Africa in 1982, NWS International opened its office in Dubai in 2005, and has provided support to clients across the region for 18 years.

Privately owned, the firm provides a tailored and personal service to its clients, with the directors all actively involved in the business day to day.

The firm has built a solid reputation for its honest and reliable service, with most of the firm's work coming from repeat business.

Embracing an involving construction industry, the firm utilizes the latest software, and works closely with all stakeholders to enhance efficiency in the construction industry.

In all aspects of the business, we work to our established core values:

**HONESTY | INTEGRITY | TEAMWORK | CLIENT FOCUSED**

# WHAT WE DO.

Working with clients, contractors, and key stakeholders in the construction industry we provide consultancy support throughout the entire project life cycle.

From the initial feasibility and concept stage, throughout the construction phase and the end of the built asset, NWS International provides expert support at all stages.

Maintaining a clear focus on our core expertise we have developed a balanced practice covering the following key services:

- Pre-Construction Cost Management
- Post Contract Commercial and Contract Management
- Dispute Resolution and Claims Management

Read more about our key services on the following pages.

# OUR CLIENTS.

With a broad client base across the region, we have developed long-standing and trusted relationships.

Listening to the client's needs, working proactively with the team, and providing the support and expertise required, we ensure a successful outcome across many different projects and challenges.

With most of our work coming from repeat business and recommendations, we have worked with and supported clients on various projects.

Below are several recent clients who have trusted our services:



# PRE-CONSTRUCTION COST MANAGEMENT.

From feasibility to final detailed design, our pre-construction team has the experience and knowledge to provide the support required through these key stages of the project.

Our Quantum Studio with CostX® implemented throughout is dedicated to the pre-construction process, and our quantity surveyors work closely with clients and architects, to provide accurate cost estimates.

In establishing quantities our quantity surveyors have detailed knowledge in the key construction disciplines and construction process, working closely with the architects' teams to ensure all scope is considered.

In the pricing, our in-house master rate library provides the costs for the various sectors and industries. Drawing on actual costs from awarded projects, recent quotations, and specific research the data is centrally managed and current.

## OUR PRECONSTRUCTION KEY SERVICES ARE:

Initial Feasibility Study and Order of Magnitude Costing

Concept Stage Cost Plans

Schematic Stage Cost Plans

Detailed Design Bill of Quantities Priced and Unpriced

Procurement Strategy

Tender & Construction Documentation

Tender Evaluation, Review and Recommendation

Pre-Construction Value Engineering

Project Risk Register Development

Project Cash Flow

Life Cycle Costing

# POST CONTRACT COMMERCIAL & CONTRACT MANAGEMENT.

Implementing a clear and consistent process at the outset, we ensure the project is correctly established and the contract is administered throughout all stages.

Managing the key contract processes, such as monthly applications, certifications, variations, etc., are managed and adhered to, mitigating project risks and enabling the project's success.

Experienced in working for both clients and contractors for many years, our commercial managers and project quantity surveyors have worked on many challenging projects, and we are able to provide a tailored team to suit the project requirements.

Throughout the project, the site team supported by the regional office is integrated with the project team, conducts regular meetings on site, and with robust reporting controls provides an accurate status of the project costs at all times.



OUR POST-CONTRACT COMMERCIAL AND CONTRACT MANAGEMENT KEY SERVICES ARE:

Project Execution Plan and Process Establishment

Payment Applications

Payment Certification

Variation and Change Management

Project Cost Reporting and Cash Flow

Risk Registers Reporting

Value Engineering Management

Correspondence and Contract Notices

Final Account Agreement

# DISPUTE RESOLUTION AND CLAIMS MANAGEMENT.

With a reputation for providing independent, honest, and impartial support and advice to clients, contractors, and lawyers alike our team has many years of experience, and has provided support on many complex issues.

Whether preparation or rebuttal of a claim our approach is logical and factual ensuring establishment of entitlement, clear and detailed narrative facts, and evidenced assessment of value.

When advising on any claim we review all aspects holistically, and provide our opinion on both the strengths and weaknesses, enabling management to make informed decisions.

In formal proceedings, our experts have supported tribunals in providing written and oral testimony, and have been commended for their work by instructing council, barristers, and clients. Our experts provide clear, factual independent reports supported by confident and measured oral presentation.

OUR DISPUTE RESOLUTION AND CLAIMS  
MANAGEMENT KEY SERVICES ARE:



Independent Expert Witness Reports

Expert Determination

Claim Preparation

Claim Rebuttal

Independent Merits Review

Insurance Claims

Adjudication Support

Mediation Support

# KEY SECTOR EXPERTISE.

NWS International has a large and diverse experience in various sectors, providing services for a broad client base including developers, institutions, government organizations and industrial operators.

Our services and expertise are developed around our key sectors ensuring we are fully aligned with the client's needs and providing specific and relevant advice.

We have worked across a wide range of industry sectors over the years with key experience in the following areas:

- Commercial and Retail
- Residential
- Hospitality
- Healthcare
- Education
- Leisure
- Industrial
- Military
- Mixed Use Towers
- Master Planning
- Infrastructure
- Rail
- Oil and Gas
- Renewable Energy

For more information on some of our key featured projects please visit our website on [nwsint.com](http://nwsint.com) or get in touch at [info@nwsint.com](mailto:info@nwsint.com)

# OUR PEOPLE.

Our employees are all fully qualified in their field and have the experience and ability to deliver a high level of support to our clients. Honestly, integrity and accountability are at the core of our culture, with a transparent and supportive approach from the directors.

Results-driven all our staff work as one team and support each other to ensure we deliver on our commitments to our clients. Sharing knowledge and working collaboratively, we work through issues and ensure we achieve a positive outcome.

Committed to the development of our staff NWS International provides structured training both externally and internally, and all staff are supported in their career development including ongoing CPD and formal qualifications such as RICS, CI Arb, etc.

A diverse organization we are always looking to attract and engage new graduates and interns to the industry. In an ever-changing industry, we are focused on engaging with the best new talent, providing the support, training, and encouraging fresh ideas.

# CONTACT US.

If you have anything you wish to discuss regarding our services, please get in touch with any of our team and we will be delighted to assist you.

Our contact details are:

Office 1204, The Citadel Tower  
Marasi Drive, Business Bay  
Dubai UAE  
PO Box 211928

Telephone: +971 4 589 5979

Email: [info@nwsint.com](mailto:info@nwsint.com)

**CNWS**  
INTERNATIONAL

**PROVIDING  
EXPERT  
SUPPORT  
AND ADVICE  
AT EVERY  
STAGE OF  
THE PROJECT.**

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